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Executive Secretary

12/27/83

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DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

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Approved For Release 2007/11/01 : CIA-RDP85B01152R000901140001-4



Suite 1800 1000 Wilson Boulevard Arlington, VA 22209 Phone (703) 247-1400

December 19, 1983

William Casey
Director-CIA
Washington, DC 20505

Dear Mr. Casey:

The telephone industry as we have known it is about to undergo significant change. As you are aware, recent FCC and Federal Court decisions have changed certain aspects regarding the provision of telephone service to you after December 31, 1983. One major change that will occur is that telephone equipment located on your premises (Customer Premise Equipment or "CPE") which is currently provided under tariff by a Bell Operating Telephone Company (BOC) will be made available to you as of January 1, 1984 by AT&T Information Systems Inc. ("AT&T-IS"). This transfer of CPE is mandated by the Federal Court in United States of America v Western Electric Company, Incorporated and American Telephone and Telegraph Company and by the FCC in Docket No. 81-893.

The FCC has recently confirmed the transfer and detariffing of CPE by its decision announced on November 23, 1983. As a result, AT&T-IS is in the process of notifying all of its customers how these rulings and decisions will affect the way in which CPE will be provided after December 31, 1983. As a business customer, it is important to note the following:

- 1. The same high quality service to which you have become accustomed will continue to be provided after December 31, 1983 by the same work force.
- 2. Continuing acceptance of CPE after December 31, 1983 is recognition of AT&T-IS as the provider of this service.
- 3. Prices and contractual terms and conditions for any service being provided under a fixed term agreement will remain unchanged except that Tier B prices will be governed by AT&T's FCC-approved Price Predictability Plan instead of local tariffs.
- 4. Service currently provided under a month-to-month tariff rate will be provided at the same price subject to normal 30-day Notice of Price Changes under our Price Predictability Program. No prices under current month-to-month tariff rates will be subject to change until March 1, 1984.



5. Under joint billing arrangements between AT&T-IS and local Bell Operating Companies, you will, in most cases, continue to receive a single monthly bill for BOC local service, long distance service and CPE. Separate CPE billing will be phased in over a period of time.

We are currently concluding lengthy negotiations with GSA regarding a contract which clarifies and increases AT&T-IS' commitment to you regarding the provision and service of CPE. This contract provides certain concessions and advantages to the Government which may not be offered to the general business community.

If you have indicated to GSA that you wish to take advantage of this agreement, or if you now desire to do so, would you kindly contact the persons named at the end of this letter immediately so that you may be included. If we do not hear from you regarding this matter by December 23rd, we must assume that you have opted to have your CPE provided pursuant to terms of the standard Notice and Agreement which is being sent to all business customers. In the latter case, since the transfer of CPE takes place by operation of law, and pricing associated with such change in ownership is subject to the terms of the FCC Order in connection with Docket #81-893, no further direct action is necessary for you to continue to receive service from AT&T-IS. Acceptance of service after December 31, 1983 obligates you for all proper charges from that date. Of course, equipment rentals currently provided under month-to-month tariffs may be terminated by you upon 30 days notice.

If you have any questions regarding this matter or wish to affirm your inclusion in the proposed GSA contract, we urge you to immediately contact at (202) 566-0194, and of the AT&T-IS National Federal Marketing organization, who is also available to assist you, and may be reached at (201) 898-3705.

I appreciate your time and attention in this matter. AT&T-IS looks forward to a long continuing relationship, and renews once again its dedication and commitment to meeting your needs.

Sincerely,	
Area Vice Pr	esident
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